



Table with 2 columns: Bkr, Date

Confidential Buyer Profile

Name: \_\_\_\_\_ Spouse/Partner: \_\_\_\_\_

Address: \_\_\_\_\_

Home phone: \_\_\_\_\_ Office: \_\_\_\_\_ Cell: \_\_\_\_\_ Fax: \_\_\_\_\_

Preferred phone: Office Home Cell Email: \_\_\_\_\_

Current occupation: \_\_\_\_\_ How did you hear about us? \_\_\_\_\_

Previous business and work experience: (List Below)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Educational background: (List below) B.A. / B.S. Masters Doctorate Prof. License(s) Other

\_\_\_\_\_  
\_\_\_\_\_

Special skills, interests, hobbies: \_\_\_\_\_

Motivation for buying a business: \_\_\_\_\_

Types of businesses preferred: 1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_

Types of businesses in which you are not interested: \_\_\_\_\_

Who will assist you in operating the business? \_\_\_\_\_

How many hours a week do you plan to work in the business? \_\_\_\_\_

Location preferences: \_\_\_\_\_ Income required: \_\_\_\_\_

Who besides you will be making the decision to purchase? \_\_\_\_\_

How do you plan to finance this purchase? \_\_\_\_\_

How much money have you allocated to invest in a business? \_\_\_\_\_

In what form are your funds? (Explain Below) Savings CD's Stocks Equity Loan Other

\_\_\_\_\_  
\_\_\_\_\_

How long have you been actively looking for a business? 0-3 mo 3-6 mo 6 mo-1 yr 1 yr+

Ever made an offer on a business? Yes No Are you in the position to make an offer now? Yes No

Ever worked with a business broker? Yes No When do you want to be in business? \_\_\_\_\_

Remarks: (List below)

\_\_\_\_\_  
\_\_\_\_\_

AUTHORIZATION TO VERIFY INFORMATION

I AUTHORIZE the broker and the sellers of any business on which I make an offer, to verify any of the above information and to obtain a credit report once an offer has been accepted.

Buyer's Signature \_\_\_\_\_ Date \_\_\_\_\_ Broker's Agent \_\_\_\_\_